



# SAN JOAQUIN VALLEY LIBRARY SYSTEM

ADMINISTRATIVE HEADQUARTERS  
2420 Mariposa Street, Fresno, CA 93721

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## AWARD NOTICE

April 6, 2026

Civica North America Inc.  
Ellie Dowling  
52 Hillside Court  
Englewood, OH 45322

Subject: Award of Request for Proposals No. RFP 26-003

San Joaquin Valley Library System (SJVLS System) has completed its evaluation of all proposals submitted in response to its Request for Proposals No. RFP 26-003, Integrated Library System.

Award will be made to Civica North America's Spydus ILS, the most responsive bidder whose proposal has been determined to be the most advantageous to SJVLS System.

Attached is quotation schedule for bid.

We acknowledge and appreciate the time and effort devoted to the preparation of your proposal. We will be in touch to formally enter into a contract.

If you have any questions, please contact me at (559) 600-6256 or email [christopher.wymer@sjvls.org](mailto:christopher.wymer@sjvls.org).

Sincerely,

A handwritten signature in blue ink that reads "Chris Wymer". The signature is written in a cursive style and is positioned above a horizontal line.

Chris Wymer,

Administrative Librarian

2420 Mariposa Street, 2<sup>nd</sup> floor

Fresno, CA 93721

Date: 4/6/2026

### COST PROPOSAL PRICING WORKSHEET

Proposals shall provide pricing based on the requirements and terms set forth in this RFP. Pricing must be all-inclusive and cover every aspect of the project. Cost must be in US Dollar. **If there are additional costs associated with the services, please add them to this chart. Your Cost Proposal must reflect all costs for which the System will be responsible.**

For the purposes of this RFP, assume an initial term of five (5) years, with the System having an option to renew for two (2) additional consecutive one (1) year terms thereafter.

- Provide an all-inclusive annual rate for the proposed ILS, and on-going technical support. Year 1 costs will begin once SJVLS goes live on the vendor’s solution. SJVLS’s desired go-live date is April 2027. Any migration or set up costs will be listed in section 2.

Commented [CW1]: Need to factor in hosted/SaaS...

Model	Year 1	Year 2	Year 3	Year 4	Year 5
<b>Self-Host</b>	N/A	N/A	N/A	N/A	N/A
<b>SaaS</b>	\$105,000	\$108,150	\$111,394.50	\$114,736.34	\$118,178.43

- Provide either flat-rate or hourly rate costs for any personnel or services necessary to migrate SJVLS’s data, consult on initial system setup, and provide training for SJVLS and member library staff, and other associated costs prior to go-live.

Good/Service	Quantity / Hours	Estimated Costs <small>per unit, hour, etc.</small>	Total Cost
Implementation			\$175,950.00
Data Migration			Included
Data Conversion			Included
Training			Included
Project Management			Included
Solution Design/Technical Consulting			Included
User Acceptance Testing Support			Included
Post Go-Live Hyper-care			Included
Cloud Hosting			Included
Unlimited Licensing for Staff Users			Included
Ongoing Software Support			Included
<b>Grand Total</b>			\$733,409.26

- If your solution offers additional modules, services, or features not listed in the Scope of Work, but relevant to SJVLS or our member’s services, please list them below along with their associated costs.

Item	Annual Cost
Additional Training – Per Day	Remote: \$1,500 per day On-site: \$2,500 per day
Additional Consulting – Per Day	\$1,500 per day subject to scoping.
Azure Cognitive Services – Annual Cost	\$2,000

*Additional Comments:* Civica's pricing reflects Spydus as a fully managed, vendor-hosted Software-as-a-Service (SaaS) solution delivered under a comprehensive, all-inclusive model.

Spydus is priced as a total cost covering secure cloud hosting, system monitoring, software maintenance and upgrades, technical support, data migration, implementation services, training, and post-Go Live stabilization, patches, and all future product enhancements.

There are no separate upgrade projects, version migrations, or additional charges for system updates. SJVLS will always operate on the latest version of Spydus, with enhancements deployed automatically as part of the subscription.

Our implementation costs are structured around a milestone-based delivery framework aligned to SJVLS's consortium scale and April 2027 target Go Live. Annual subscription pricing provides predictable operating expenditure and long-term sustainability.

Civica is committed to pricing transparency and a stable, partnership-based model that supports SJVLS's shared governance structure and operational complexity.